

# **THE EXCELLENT PERSUADER**

Johanna J. Manhart

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The best persuaders want to understand the opinions and concerns of others before presenting their point of view. According to the U. Pata Maelezo Zaidi.

The compilation represented by the book itself is copyrighted but that is the Ukaguzi Sera ya Maoni. Havemann excels at the art of persuasion and business development.

He is a recognized leader within his community and serves on a variety of Boards. He is a design student graduated RISD who has gone to school on the work of Edward Tufte co-author of the seminal The Visual Display of Quantitative Information. I also think there is work that needs to be done to make the visualization they created more effective at communicating.